



Annual Meeting of Shareholders

James S. Lusk

*Executive Vice President &
Chief Financial Officer*

Tracy K. Price

*Executive Vice President &
President of ABM Facility Solutions*

March 6, 2012

Safe Harbor

Our presentation today contains predictions, estimates and other forward-looking statements. Our use of the words estimate, expect and similar expressions are intended to identify these statements. These statements represent our current judgment on what the future holds. While we believe them to be reasonable, these statements are subject to risks and uncertainties that could cause our actual results to differ materially. Some of the important factors relating to our business are described in our 2011 Annual Report on Form 10-K and in our quarterly reports on Form 10-Q and current reports on Form 8-K that we file with the SEC.

Statements Relating to Non-GAAP Financial Measure

During the course of this presentation, a certain non-GAAP financial measure described as “Adjusted EBITDA,” that was not prepared in accordance with U.S. GAAP will be presented.

A reconciliation of this non-GAAP financial measure to GAAP financial measure is available at the end of this presentation.



Review of Financial Results & Strategic Update

James S. Lusk
Executive Vice President &
Chief Financial Officer

2012 First Quarter Highlights

- Financial results met the Company's expectations for the first quarter and were consistent with guidance targets for the fiscal year
- Revenue up 4% year-over-year to \$1.07 billion, a record for a first quarter
- Closed in excess of \$100 million in new contracts
- Launched the rebranding initiative and introduced the new Company logo
- Cash flow from operations of \$12 million, up \$10 million year-over-year
- Achieved adjusted EBITDA of nearly \$36 million

Fiscal Year 2011 Results Synthesis

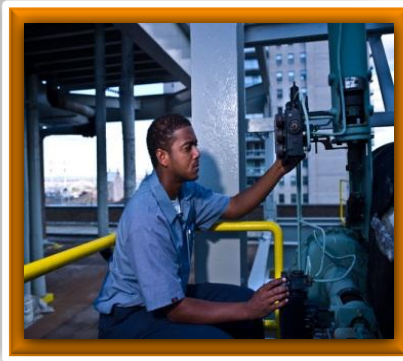
- Revenue up 21% - Surpassing the \$4 billion
- Generated record cash flow from operations of \$160 million
- Achieved adjusted EBITDA of \$184 million, a record. Increase of 18% year-over-year and a 101% increase from fiscal 2007 year-end
- Paid approximately \$30 million in dividends. 4% increase from fiscal 2010

Janitorial Services



- Revenue up over 3% to \$2.4 billion
- Tag revenue up 5%
- Operating profit up \$1 million to \$141 million despite additional \$3.8 million expense for one more day of labor

Facility Solutions



- Revenue up 135% to \$899 million
- Linc acquisition contributed \$513 million
- Operating profit up 46% to \$33 million

Parking & Shuttle Services



- Revenue up 31%
- L&R acquisition contributed \$155 million
- Operating profit up 7% to \$24 million

Security Services



- Revenue up 4%
- Operating profit up 6% to \$8 million

Strategic Summary: 2010 - 2014

Increase Leadership Position	Acquisition Expansion	Capital Structure	Cost Structure	Shareholder Value
<ul style="list-style-type: none"> • Capitalize on outsourcing & consolidation of services • Leverage core capabilities and technology investments to differentiate ABM 	<ul style="list-style-type: none"> • Grow core businesses with focus on all segments • Broaden geographic reach and leverage client relationships 	<ul style="list-style-type: none"> • Target leverage to risk appetite (1.5X EBITDA) • Risk threshold Max of 3.25X EBITDA • WACC to ROE considerations 	<ul style="list-style-type: none"> • Working capital metrics held flat • Leverage USS • SG&A and Corporate expense decrease as % of revenue 	<ul style="list-style-type: none"> • Average double digit EBITDA growth • EBITDA exceeding \$300 million • Strong dividend

Results – FY2010 & FY2011 (Revenues, adjusted EBITDA growth, Cash Flow & Dividends are averages)

<ul style="list-style-type: none"> • Consolidated revenue up 11% • ABM Engineering revenue up 97% • Parking revenue up 17% 	<ul style="list-style-type: none"> • Acquired Linc to expand Facility Solutions geographic reach and vertical expertise. Billion dollar enterprise in the making 	<ul style="list-style-type: none"> • Reduced adjusted EBITDA leverage ratio from high of 2.5x to 1.6x 	<ul style="list-style-type: none"> • Working capital flat from FY2009 • SG&A + Corporate at 2.5%; below <u>3%</u> target level 	<ul style="list-style-type: none"> • Adjusted EBITDA growth of 13% • Cash Flow from Operations up 15% • Dividends up 4%
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Branding Overview

Tracy K. Price

*Executive Vice President &
President ABM Facility Solutions*

The background image shows a vast, modern architectural interior, likely a large hall or atrium. The space is characterized by a high ceiling with a series of curved, white structural elements that create a sense of depth and movement. The floor is a light-colored, polished surface. In the foreground, a large, blue-tinted silhouette of a person is superimposed, facing right. The silhouette is composed of several overlapping, semi-transparent layers, giving it a layered, ethereal appearance. The overall color palette is dominated by blues and whites, with a warm orange accent in the bottom left corner.

It's a **new** ABM

The new ABM brand signals

**the rebirth of a
100 year old company.**

One that will...

Own the category

Integrated Facility Solutions

Through

Transformational Strategic Acquisitions

we've evolved...

We've
expanded our platform with
integrated services and
“new-core” capabilities...

...Energy Solutions

...Government Services

...International Markets

...and much more

A hand holding a large smartphone, with a modern building visible through the screen and in the background. The phone is held in a way that the screen shows a view of the building, creating a layered effect.

We've

Leveraged our award-winning technology
and subject matter experts

...Workforce Automation

...100% Paperless Operations

...Automated Parking Collections

...Client Portals

The time has come for
ABM to speak in a
new voice and lead
with a new image.

A New ABM Brand Position

In a volatile world economy, companies are looking more than ever to find ways to lower operating costs, drive efficiency, maximize their resources, improve performance and grow. Outsourcing of non-core functions is emerging as one answer and facilities services is an area of critical opportunity.

A New ABM Brand Position

In a volatile world economy, companies are looking more than ever to find ways to lower operating costs, drive efficiency, maximize their resources, improve performance and grow. Outsourcing of non-core functions is emerging as one answer and facilities services is an area of critical opportunity.

ABM is the one integrated facilities service company with the scope, human capital, vertical expertise and proven technology to weave together and deliver enterprise-wide total facility solutions and deploy them across the world – and to capture new opportunities well beyond its core markets. ABM represents a seamless offering that maintains and drives the efficiency, performance, lifespan and, ultimately, value of your physical assets.

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We provide companies with the simplicity and convenience of a single point of contact and a single system to coordinate multiple services within and across facilities on a global scale. Bundled services afford clients economies of scale and free them up to focus on their core business. And they have the confidence of knowing the work is executed and managed to the highest standards with ABM technology, by ABM people.

The New ABM is about...

Our New Logo



Building Value

'Building Value' exploits a double entendre wherein the term 'building' can be read two ways—as a verb or as a noun.

The first reading expresses ABM's continuing legacy in building and facility maintenance, while the second points to "asset value creation" — ABM's future in which technology-enabled labor and new-core opportunities are embraced.

The two readings blend together into a single holographic message, looking backward to heritage, forward to the future, adaptive to new opportunities.



Building Value for

Clients

Employees

Partners

Shareholders

Building Value through

Service Excellence

Technology-enabled Workforce

Collaboration

Breadth of Services,

Deep Industry Expertise

and more...

Building Value in

Aviation & Transportation

Commercial Real Estate

Education

Government

Healthcare

and more...



We will Build Value Collaboratively by relying on the expertise of our 100,000 employee workforce



Our New Collaboration Icon

Expressing our brand spirit of:

- Collaboration
- Wholeness
- Integrated diversity

As One Unified Workforce,
OneABM



www.abm.com/metropolis

Discover our unrivaled breadth of services





Welcome to the new ABM.



Appendix

To supplement ABM's consolidated financial information, the Company has earnings before interest, taxes, depreciation and amortization and excluding items impacting comparability (adjusted EBITDA) for fiscal years 2010 and 2011. Adjusted EBITDA is among the indicators management uses as a basis for planning and forecasting future periods. The presentation of this non-GAAP financial measure is not meant to be considered in isolation or as a substitute for financial statements prepared in accordance with generally accepted accounting principles in the United States

Unaudited Reconciliation of non-GAAP Financial Numbers (in millions)

	Years Ended	
	2011	2010
Adjusted EBITDA	184,023	155,892
Items Impacting Comparability	(9,636)	(10,865)
Discontinued Operations	(194)	251
Income Tax	(36,980)	(40,203)
Interest Expense	(15,805)	(4,639)
Depreciation and Amortization	(52,904)	(36,315)
Net Income	<u>\$ 68,504</u>	<u>\$ 64,121</u>
Adjusted EBIT	\$ 131,119	\$ 119,577
Items Impacting Comparability	(9,636)	(10,865)
Discontinued Operations	(194)	251
Income Tax	(36,980)	(40,203)
Interest Expense	(15,805)	(4,639)
Net Income	<u>\$ 68,504</u>	<u>\$ 64,121</u>